



Advanced training and further education/qualification
- *Training for business consultant, here: The institutes' examination regulations*

1. EIHSTQ organizes and arranges advanced training and further education/qualification including examinations for tested business consultants belonging to these regulations, which allows the participants to show the development of their capacity to act as a consultant.
2. The examination will find out, whether the essential competences will be available to act independent and responsible in different fields of a business consultancy with comprehensive and integrated duties of planning, supervision and control by using economics and human resources instruments. Economical, legal, ethical, and social contexts are to be recognized. The examination has the intention to prove the required qualification to realize competent the following duties:
 - Development of corporate concepts (think tank and approval)
 - Personal review and personal suitability
 - Accountancy and taxes
 - Basic principles for business economics
 - Support for administration and controlling incl. reporting
 - Quality management
 - Sustainable environmental protection and business policy
 - Contract law
 - Human resources and staff development incl. payroll accounting
 - Company formation (general condition and legal form)
 - Business-plan development
 - Financing incl. subsidies (and application)
 - Public and private insurances
 - Acquisition/Marketing/Networking
 - Negotiation
3. The examination contains all in number 2. called subjects. It consists of a written part (over 90 minutes), and of a verbal part, which includes a presentation and an expert discussion (each about 15 minutes). The participation of the verbal part of the examination is only possible, if the result of the written part of the examination was judged at least with "adequate".
4. The examination is passed, if all tests according to number 3. were judged at least with „adequate“. A certificate (EIHSTQ-certificate) will document the examination. A failed examination may be repeated. With the application of repeating the examination the participant will be released from those courses his or hers achievements were judged at least with "adequate", and he or her applied for the repetition of the examination within 12 months, calculated from the day the last examination failed. The participant may also apply to repeat those courses which were passed successfully; in all those cases the result of the last successful examination will be valid at least.
5. To take part in the here mentioned advanced training and further education/qualification and to participate in the examinations you have to pay a certain fee. The respective attendance fee will be fixed and published separately.
6. Please notice the general terms and conditions of our „European Institute for Health, Sports, Tourism, and Quality Management“ (German and English version).

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